

## CURRICULUM VITAE

### Otto Kanzler

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#### PROFESSIONAL CAREER:

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Since February 2016 **CFO of RMB Research GmbH**

Since January 2016 **CFO and Co-founder of Remute Bio GmbH**

since September 2015 **CFO and Co-founder of Danube 3D GmbH**

since September 2015 **CFO and Co-founder of Phoenestra GmbH**

since June 2015 **Co-founder of Innofly GmbH**  
([www.innofly.at](http://www.innofly.at))

Innofly is a consulting and management organization offering extensive backoffice support services for international biotechnology and food technology companies.

since July 2014 **CFO and Co-founder of Syconium Lactic Acid GmbH**  
([www.syconiumlacticacid.com](http://www.syconiumlacticacid.com))

The goal of the R&D company Syconium Lactic Acid GmbH (SLA) is to develop a novel production solution for lactic acid combining novel genetically modified yeast strain and an aligned fermentation process for a significantly reduction of production costs.

since January 2014 **Co-founder of Transform Science Management und Beteiligungs GmbH (TFS)**  
([www.transform-science.com](http://www.transform-science.com))

TFS is a consulting and management organization transforming excellent scientific biotech and pharma ideas into commercially successful ventures.

since December 2013 **CFO and co-founder of TAmiRNA GmbH**  
([www.tamirna.com](http://www.tamirna.com))

TAmiRNA GmbH is a biopharmaceutical R&D company founded to drive the discovery and development of microRNAs (miRNAs) as tools for diagnosis and treatment of age-associated disorders such as Osteoporosis, Cardiovascular Disease and Neurodegenerative Disease.

since February 2011 **CEO and co-founder of Evercyte GmbH**  
([www.evercyte.com](http://www.evercyte.com))

Technology based research-company providing relevant cell model systems (immortalized cells and stem cells, incl. iPS cells) and cell-based assay systems for basic research and pre-clinical testing in the pharmaceutical, chemical and cosmetic industry.

since February 2011 **CEO and founder of Chorus GmbH (CHO Research for UnderStanding)**  
([www.chorus.co.at](http://www.chorus.co.at))

Technology based research-company, optimizing stability, growth and yield of CHO-Host cell lines.

since July 2007 **Independent Management Consultant**  
([www.okanz.at](http://www.okanz.at))

Biotech Business Support offering:

- (i) Consulting services: company strategy, short-, mid- and long-term planning, structural analysis incl. optimization, market analysis, financing, public funding, business development, contract negotiation
- (ii) Start-up support: assisting start-up initiatives by establishing their start-up company
- (iii) Technology support: dissemination/commercialization of technology rights

1993 – 2007

**Head of Business Center Planning and Co-ordination and associated Division Manager Industrial Biopharmaceuticals**

Division Industrial Biopharmaceuticals,  
Boehringer Ingelheim Austria

Responsibility:

- Planning and co-ordination of
  - Sales
  - Costs
  - Income
  - Investments
  - Personnel
  - Public funding
  - Strategy
  - Management of all resources (facility, personnel, etc.) including in- and outsourcing
  - Supply chain management
  
- Customer Relation
  - Marketing strategy
  - Development of business models and contract terms
  - Pricing
  - Negotiation of supply agreements (all third party agreements)
  
- Others
  - Due diligences and feasibility studies
  - Member of several steering committees
  - ERP-System responsibility
  - Co-ordination and communication with the work council

1981 – 1993

**Head Team Process Science Industrial Biopharmaceuticals**

Division Industrial Biopharmaceuticals  
Boehringer Ingelheim Austria (former Bender & CO, Vienna)

Responsibility:

- Development of fermentation processes using microbial and mammalian cell culture technology
- Development of downstream processes of proteins, peptides and monoclonal antibodies including analytics
- Process engineering of fermentation- and downstream equipment

**EDUCATION:**

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- Certificate for financial controlling, ÖCI – Vienna (1995 - 1996)
- College for biochemical engineering, Vienna (1976 – 1980)
- Many courses and trainings for different management skills (Strategy, Personnel, Negotiation, Motivation, Language, Presentations, etc.)